



Advanced Skills in Journey Pricing and Ticketing

• Online, E-Learning course (90 hours of study)

This course is for the travel professional with basic knowledge and skills in air journey pricing and ticketing who wants to be recognised as the company or office expert. You will gain confidence in pricing more complex journeys that apply exceptions to standard pricing principles. A key additional benefit are study units on ticket exchanges and reissues resulting in a refund or an additional collection for the new ticket price or a penalty fee collection.

Objectives

Upon completion of this course you will be able to:

Spot potential under or over-collections caused by incorrect ticketing or faulty application of IATA pricing rules and procedures

Develop better problem solving and analytical skills when reading government and IATA regulations

Discover and offer the most affordable fares

Attract and retain customers based upon expertise

Master complex ticketing entries and fare rule interpretations to provide better service to your customers

Target audience

- Travel agency employees and managers
- Travel agency owners
- GDS technologists
- Airline ticketing agents and managers
- Air fares and ticketing specialists

Recommended level

Advanced

Key topics

- Review of fare selection
- Currency conversion and rounding
- One way fare construction
- Round and circle trip fare construction
- Exceptions to minimum checks
- Normal fare open jaw pricing
- Pricing unit versus fare component
- Lowest combination principle
- Limitations on indirect travel
- Introductions to ticket alterations
- Reservation change
- Exchange transactions
- Reissues

Course format

- This is a self-study course, which will take you approximately 90 hours to complete depending on your previous knowledge and experience.
- You will have 6 months to complete the course and assessment from the date of enrollment.
- When enrollment validity expires, the users will not have access to the course content and will not be able to take the assessment.
- Your performance will be based on an assessment.

Assessment information

- Non-supervised online-based assessment.
- Assessment can be taken any time at your convenience.
- You will be given 3 hours to complete 60 multiple choice questions.
- Passing grade is 70% correct answers.
- You will be given 2 attempts to successfully complete the final assessment.

Certificate Awarded

Upon successful completion of the assessment, you will be awarded an IATA Certificate of Advanced Skills in Journey Pricing and Ticketing available for you to print for your records.



Please note: This does not provide IATA accreditation to Ticket your own flights via BSP

